

Susan Ellingburg



- ✓ Remember: It's NOT about you
- ✓ Remember: It IS about the audience
- ✓ What's your point?
  - ✓ What do you want to communicate?
  - ✓ Dig deep: what do you *really* want them to hear?
- ✓ Identify your audience
  - ✓ What do they need to know?
  - ✓ What will help them hear you
- ✓ Craft your message
  - Start with what you know, whether that's the beginning, middle or end
  - ✓ Keep your audience in mind: they want to know "What's in it for me?" How will you answer that?
  - ✓ Tell a story and tailor it to the audience



## Practice...

- Out loud what looks great on the page and sounds great in your head may not work in your mouth
- Speaking slooooowly most people talk faster under pressure
- Building in pauses they act as audio bullet points and give your audience time to absorb what you've said
- With vocal variety don't be the speaker equivalent of white noise
- Starting in different spots so you don't nail the beginning but don't know the end
- ✓ With a timer so you don't run out of time before you make your point
- ✓ NOT reading unless you're James Earl Jones
- ✓ Using notes when your memory needs a push
  - ✓ Outline of your speech
  - ✓ Anything you have trouble remembering
  - ✓ Stick them above/behind the camera
- ✓ Until you're comfortable with your content, but no so much that you get bored.
- ✓ Not memorized (unless you're James Earl Jones).

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## How to LOOK your best

## Preview your look before your speech.

- ✓ How close are you to the camera?
  - ✓ Think about TV newscasters and aim for that look
- ✓ Camera height level with or above your face, not below
  - ✓ Need an adjustable table? Try an ironing board
- ✓ Pay attention to your background
  - What's behind you? Is it more interesting/distracting than what you have to say?
- ✓ What to (and not to) wear
  - ✓ DO wear something that makes you look and feel good
  - DON'T wear wild patterns or stripes that may freak out the screen
  - Don't wear the same color as your background (or you'll disappear)
- ✓ Stick your notes above or near the camera so it's not obvious when you look at them
- Look directly into the camera that's how you make eye contact when you're not in the same room



- ✓ Toastmasters: toastmasters.org/
- Zoom test meeting (to see how you look on camera):
  <u>zoom.us/test</u>
- ✓ 6 Tips to Looking Great in a Zoom Meeting: <u>https://tinyurl.com/yy9n4tac</u>
- Speech timer for speakers app (App store or GooglePlay). There are many to choose from; I like the one cleverly titled "Speech Timer" – the screen has colored stripes that that looks like this:
- ✓ Questions?
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